



NATIONAL OPEN UNIVERSITY OF NIGERIA
91, Cadastral Zone, Nnamdi Azikiwe Express Way, Jabi –Abuja
FACULTY OF MANAGEMENT SCIENCES
DEPARTMENT OF BUSINESS ADMINISTRATION
2024_2 EXAMINATION

Course Title: Principles of Management

Course Code: BUS714

Credit Unit 2 Credits

Instruction: 1. Indicate your Matriculation Number Clearly

2. Attempt Question 1 and any other 2 questions

3. Question 1 is compulsory and carries 30 marks while the other 2 questions carry 20 marks each.

4. Present your points in coherent and orderly manner.

Time Allowed: 2 Hours

Question One

- a. Review ten principles of management offered by Henri Fayol. 10 Marks
- b. Classify the two types of time at the disposal of a manager. 10 Marks
- c. What are the bases of power in the pre scientific management period 10 Marks

Question Two

- a. Simplify the nature of organization 10 Marks
- b. What are the fundamental reasons why people form organizations 10 Marks

Question Three

- a. McClelland theory of motivation is based on three major motives. identify and discuss the three motives. 10 Marks
- b. Distinguish between McGregor's Theory X and Theory Y 10 Mark

Question Four

- a. Appraise the Carrot-and-stick approach as a motivation theory 10 Marks
- b. State five assumptions that reflect practice and policies of conventional organisational structure. 10 Mark